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Grant Cardone's new book, The Closer's Survival Guide, is not a theory of closing the deal, but exactly HOW to close the deal including the 20 major rules of closing and over 120 exact closes that you can use every day! Testimonials "He's done it again!

The closure Survival Guide promise you this will be the best closing book you've ever read touched held in your lifetime. You think that's a big claim but it's not guaranteed There's a hundred different ways to close a deal in here This will become your Bible for closing deals and negotiating with customers The wind W I N is critical to survival in life The truth is your money is in closing ...

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A survey of over 1100 sales people indicates that handling objections and closing the deal are the biggest weaknesses of ALL sales people. I created The Closer's Survival Guide for YOU so you can become GREAT at Negotiating and Closing. I assure you this will be the BEST most current information you have ever read or I

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If you're a newbie in the High-ticket sales field, or you're doing direct sales, this book is a must read and a must have as an audiobook. It gives you a lot of techniques to close deals, the book gives you literally tons of techniques, is not a narrative type of book, that's why is called "The Closer's Survival Guide".

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### **Grant Cardone: Closer's Survival Guide Summary**

While not word for word, the above video was a combination of the Reduce to Ridiculous close and the Done Everything Possible close found in my Closer's Survival Guide. REDUCE — bring someone or something to a lower or weaker state, condition, or role. In this case to make an objection smaller or less important.

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