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In these moments, it's important to be pitch perfect—to use precisely the right tone to convey the right message to the right person at the right time. In Pitch Perfect, the renowned media coach Bill McGowan shows you how to craft just the right message. Along the way, McGowan lays out his Seven Principles of Persuasion, which are as easy to learn, implement, and master as they are effective.

1. Find the perfect hook. If you're planning to send your sales pitch via email, crafting the perfect subject line is imperative. Your subject line or opening sentence will be the hook to capture your buyer's attention. It is the difference between your client reading or simply dismiss your pitch altogether.

**Pitch Perfect: How to Say It Right the First Time, Every Time** Pitch Perfect—Soundview's Summary in Brief

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Pitch Perfect teaches you how to overcome common communication pitfalls using McGowan's simple Principles of Persuasion, which are highly effective and easy to learn, implement, and master. With Pitch Perfect you can harness the power of persuasion and have people not only listening closely to your every word but also remembering you long after you've left the room.

Quotes from Pitch Perfect: Ho... "A good speech should be a like a woman's skirt: long enough to cover the subject and short enough to create interest. —WINSTON CHURCHILL" — 3 likes

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## 'Pitch Perfect' Cast: Where Are They Now?

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## How to say "pitch perfect" in French

In Pitch Perfect, Bill McGowan provides just that-winning strategies for how to improve your communication skills, especially in life's red-zone situations. (Eli Manning, quarterback, New York Giants) In today's world of micromessages and fleeting attention spans, connecting with your audience is more important than ever.

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